## Alibaba.com Gold Plus Supplier



## **Assessment Report**

Presented to

### Weifang Dragonfly Electronic Technology Co., Ltd.

### 潍坊蜻蜓电子科技有限公司

Gold Supplier & Assessed Company	⊠ Self-owned					
Relationship:	☐ Kindred between Owners ☐ Cooperation Partner					
	Office: Room 2101, Commercial Residential Building No. 1,					
	Dongfang Garden (South District) , No. 5762, Dongfeng East					
Company Address	Street, Beihai Community, Xincheng Street, High-tech Zone,					
Company Address	Weifang City, Shandong Province, China					
	Factory: No. 419, East Dongfeng East Street, Qingchi Street,					
	High-tech Zone, Weifang City, Shandong Province, China					
City / Country:	Weifang / China					
Consigner of Assessment:	Alibaba					
Gold Supplier Member ID:	dfbeauty					
Gold Supplier Company Name:	Weifang Dragonfly Electronic Technology Co., Ltd.					
Contact Person:	Mr. Qinry Zhao					
Phone Number:	0086-15165606680					
Fax Number:	0086-536-2118187					
Email:	df@df-beauty.com					
Website Address (URL):	https://dfbeauty.en.alibaba.com					

Service Provided by SGS Report No.: 21274997\_P+T





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Report Number:	21274997_P+T	Assessment Type	Production & Trade Assessment		
Date of Assessment:	29/Jan./2021	Report Date:	29/Jan./2021		
Assessor's Name:	Nick Zheng	Validity Period:	30/Jan./2021 29/Jan./2022		
Reviewed By:	Sam Wang	Online Verification:	www.sgs.com/ecv		

#### **Important Notes:**

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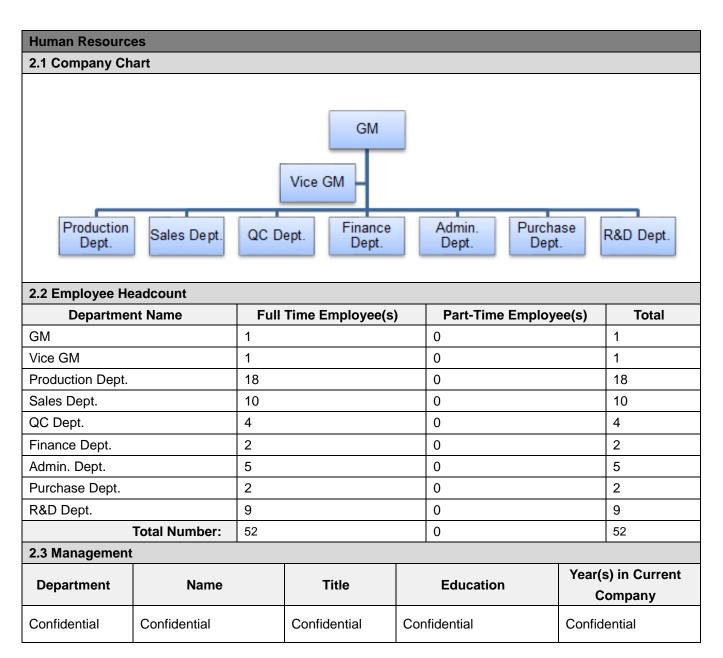
### **Section 1: Company Overview**

Company Overview									
1.1 Legal Validity									
Does the company have a valid	M Voc. □ No	Business License	91370700MA3M2						
business license?	⊠ Yes □ No	Number:	MD736						
V =	00/1 /00/10	Validity Period:	28/Jun./2018						
Year Established:	28/Jun./2018		31/Dec./2049						
Export Experience:	3	Industry Experience:	3						
	Room 2101, Commercial Residential Building No. 1, Dongfang Garden								
Baristan IA III.	(South District), No. 5762, De	ongfeng East Street, Beihai	Community,						
Registered Address:	Xincheng Street, Weifang hig	h-tech Zone, Weifang City,	Shandong Province,						
	China								
	Office: Room 2101, Commerc	cial Residential Building No.	. 1, Dongfang Garden						
	(South District), No. 5762, De	ongfeng East Street, Beihai	Community,						
Company Address:	Xincheng Street, High-tech Z	one, Weifang City, Shandor	ng Province, China						
	Factory: No. 419, East Dongf	eng East Street, Qingchi St	reet, High-tech						
	Zone, Weifang City, Shandon	ng Province, China	-						
Is it listed company?	☐ Yes ☒ No	Company Stock Code	N/A						
		Reviewed By:	Weifang						
Annual review conducted by		,	Industrial&						
the Industrial & Commercial	⊠ Yes □ No		Commercial						
Bureau?			Bureau Branch						
Registered Capital:	RMB 3,000,000								
Corporate Representative:	Mr. Qinry Zhao								
Industry:	Beauty & Personal Care								
	☐ Manufacturer ☐ Trading	Company 🛛 Manufactu	rer & Trading						
Business Type:	Company								
		Public Company	Joint Venture						
Type of Ownership:									
	☐ Stated Owned ☐	Sole Proprietorship	Other						
Products /Service:	Laser Beauty Equipment								
1.2 Company Building Informati	on								
Certification Type:									
☐ Land Certification ☐ Real Es	_	Agreement	Officer Claimed						
Total Building Size: 1,005	<u>m²</u>								
Number of Building(s): 2									
Office Size: 405	m <sup>2</sup>								

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### **Section 2: Human Resources**



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## **Section 3: Current Export Situation**

Current Export Situation								
There is/are 10 foreign	trading employe	e(s	s) in the co	ompany.				
Working Experience	Headcount			epted guage	Listening & Speaking	Reading & Writing		
Over 30 Years	0		English		Yes	Yes		
21-30Years	0		N/A		N/A	N/A		
11-20 Years	0		N/A		N/A	N/A		
6-10 Years	0		N/A		N/A	N/A		
2-5 Years	8		N/A		N/A	N/A		
Less than 2 years	2		N/A		N/A	N/A		
Does the company have a v	alid export license	e?		⊠ Yes	☐ No			
Export License Registration No.:				04578532				
Total Revenue (Previous Year): Total Export Revenue (Previous Year): Estimated Export Revenue (Current Year): Trade Agents Employed Overseas:				USD 1,093	,344			
Total Export Revenue (Prev	ious Year):			USD 1,093	,344			
Estimated Export Revenue	(Current Year):			USD 2,000	,000			
Trade Agents Employed Ove	erseas:			☐ Yes	⊠ No			
Nearest Port:				Qingdao P				
Accepted Payment Terms				⊠ FOB ∑	☐ CIF 🖂 EXW	□ CFR		
Accepted Payment Type:				<ul> <li>∠ L/C</li> <li>∠ T/T</li> <li>∠ Credit Card</li> <li>∠ Cash</li> <li>∠ West Union</li> <li>∠ MoneyGram</li> <li>∠ Paypal</li> <li>∠ Moneybooker</li> </ul>				
Average lead time from prod	duct order confirm	nati	ion to proc	duction delive	ery (products exi	ting the factory):		
Product (	Category			N	lum	Unit		
Laser Beauty Equipment				10		days		
Average Sampling Time	English   Yes   Yes   Yes   N/A   N/A							
Product (	Category			Lead Time				
0				0				
The Shortest Sampling Time	9							
Product (	Category				Shortest Le	ead Time		
0				0				

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## **Section 4: Export Business Capacity**

Export Business Capac	ity				
4.1 Market Distribution	(Previou	s 12 Months)			
Market		Main Product(s)	Rever	nue (USD)	Total Revenue (%)
North America	Laser I	Beauty Equipment 98,400.96			9
South America	Laser I	Beauty Equipment	218,66	8.8	20
Eastern Europe	Laser I	Beauty Equipment	65,600	).64	6
Southeast Asia	Laser I	Beauty Equipment	21,866	6.88	2
Africa	Laser I	Beauty Equipment	21,866	6.88	2
Oceania	Laser I	Beauty Equipment	54,667	7.2	5
Mid East	Laser I	Beauty Equipment	87,467	7.52	8
Eastern Asia	Laser I	Beauty Equipment	21,866	6.88	2
Western Europe	Laser I	Beauty Equipment	459,20	04.48	42
Central America	N/A		0		0
Northern Europe	Laser I	Beauty Equipment	21,866	6.88	2
Southern Europe	Laser I	Beauty Equipment	21,866	6.88	2
South Asia	N/A		0		0
Domestic Market	N/A		0		0
4.2 Main Clients					
Client Name		Main Product(s)		Tota	al Revenue (%)
Confidential		Confidential		Confidential	

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## **Section 5: Production Capacity**

Production Capacity								
5.1 Annual Production Ca	apacity(Pi	revious Year)						
Laser Beauty Equipment: 5	06 Sets							
5.2 Production Capacity								
Product Name		Production	Line	Capacity	,	Actual	Units Produced (	Previous Year)
Laser Beauty Equipment		1,000 Sets/Yea	ar			506 Se	ts	
5.3 Production Machinery	/							
Machine Name	Brand	& Model No.	Q	uantity	N	umber	of Year(s) Used	Condition
N/A	N/A		N/A	١	N/A	4		N/A
5.4 Testing Machinery								
Machine Name	Brand	& Model No.	Ø	uantity	N	umber	of Year(s) Used	Condition
Laser Energy Tester	JYK-300	OVA	1		2			Acceptable
Multimeter	UT890D	1	1		2	2		Acceptable
5.5 Subcontractors								
Subcontractor Name	Product	Subcontracted	l	Volume	Sup	plied	Cooperation Po	eriod (Years)
N/A N	/A			N/A			N/A	
5.6 if the factory has testi	ng capab	ility(including		☐ Yes		$\triangleright$	No	
qualified staff, equipment	t and met	hod or certified						
by any orgnization&	3rd parti	es & clien	t)					
5.7 Subcontractors Type				☐ Orde	er ou	ıtsourcir	ng	
						outsour	· ·	
				_		to outs	ource	
				☐ Othe	er			
5.8 Equipment Number				N/A				
5.9 Production Line Num	ber			N/A				
5.10 Work Instruction				Yes				
5.11 Clear Production Pro				Yes				
5.12 Production Managen				Yes			_	
5.13 Production Control (	Capability			Yes		$\triangleright$	No	

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## **Section 6: Quality Assurance**

Quality Assu	rance									
6.1.1 Quality	Management	System Ce	rtification							
Certificatio	n Certi	fied By	Certificate	e No.		Business Sco	ре	Validity Date		
N/A	N/A		N/A			N/A		N/A		
6.1.2 Produc	t Certification									
Certificatio	n Certi	fied By	Certificate	e No.		Product Name & M	Validity Date			
N/A	N/A		N/A			N/A	N/A			
6.2 Testing R	leport									
Certificatio	n Certi	ied By Certificate N				Product Name & M	oduct Name & Model No.			
N/A	N/A		N/A			N/A		N/A		
6.3 Quality C	ontrol Manag	ement								
Item		Content				Observation	ons /Comm	ents		
6.3.1	Is there qualif	ty control on	all producti	ion		Yes, all production linntrol Yes, some productiontrol No				
6.3.2		Do the QA/QC inspectors work independently from the production line								
6.3.3	Who does the /Supervisor re		ınager		GM Confidential					
6.3.4	How many Q	A/QC inspec	ctors in total	l?	4					
No. of Employ	ees in Each P	roduction Li	ne:							
Product			ervisor		ı	No. of Operators	No. of	In-line QC/QA		
Workshop		2			16	·	4			
6.3.5 Average	Guarantee Ti	me						<u> </u>		
0.0.07.110.490	Product C					Guarai	ntee Time			
Laser Beauty		<u>-</u>			2 Ye					
	gest Guarante	e Time								
	Product C					Guara	ntee Time			
Laser Beauty					2 Ye	ears				
6.3.7Are there	e any specific i	nspection st	andards an	d	∑ Yes □ No					
guidelines/red	ords of workflo	ow?								
6.4 Supplier	Management									
Item	(	Content				Observations	/Commen	ts		
6.4.1	Does the com supplier asse	-			res No					

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	Does the company have an	⊠ Ye	∑ Yes				
6.4.2	updated list of approved	☐ No	0				
	suppliers?						
	Has the company established and	☐ Ye	es, with written standard procedures				
	implemented a standard	⊠ Ye	es, with written procedure but lack of consistent				
6.4.3	procedure for purchasing contract	standa	ard				
	review and approval?		0				
		☐ Ye	es, assessment reports are available for more than 3				
		years	•				
		∑ Ye	es, assessment reports are available for the last 1-3				
6.4.4	Does the company keep its	years					
	supplier assessment reports?	☐ Ye	es, assessment reports are available for the previous				
		12 mc	onths				
		☐ No	0				
	A 4b	☐ Ye	es, the purchasing document includes all the				
	Are the company's purchasing	inform	nation required				
6.4.5	documents sufficient to ensure	⊠ Ye	es, however the purchasing document includes				
	product safety control and their	incom	nplete information				
	customers' requirements?	☐ No	0				
	le thore a procedure to conduct	☐ Ye	es, with clear standard and written inspection records				
6.4.6	Is there a procedure to conduct		es, with inspection records but no procedures				
0.4.0	random product inspections after final packaging?	☐ Ye	es, with procedures but no inspection records				
	iniai packaging:	☐ No	o, inspections are not necessary				
6.5After Sale		□ No	o, inspections are not necessary				
6.5After Sale		No	Observations /Comments				
	es Service  Content	□ No					
Item	Content  Is customer feedback, including	No.	Observations /Comments				
	es Service  Content	No	Observations /Comments  Yes, with a standard feedback form and records				
Item	Content  Is customer feedback, including complaints, clearly recorded and	No	Observations /Comments  Yes, with a standard feedback form and records Yes, with a standard feedback form but no records				
Item	Content  Is customer feedback, including complaints, clearly recorded and	No	Observations /Comments  Yes, with a standard feedback form and records Yes, with a standard feedback form but no records Yes, with records but no standard feedback form				
ltem 6.5.1	Is customer feedback, including complaints, clearly recorded and maintained?  Are there any clear procedures for	No	Observations /Comments  Yes, with a standard feedback form and records Yes, with a standard feedback form but no records Yes, with records but no standard feedback form No				
Item	Is customer feedback, including complaints, clearly recorded and maintained?	No	Observations /Comments  Yes, with a standard feedback form and records Yes, with a standard feedback form but no records Yes, with records but no standard feedback form No Yes, with clear procedures and written records				
ltem 6.5.1	Is customer feedback, including complaints, clearly recorded and maintained?  Are there any clear procedures for	No.	Observations /Comments  Yes, with a standard feedback form and records Yes, with a standard feedback form but no records Yes, with records but no standard feedback form No Yes, with clear procedures and written records Yes, with clear procedures but no written records				
6.5.1 6.5.2	Is customer feedback, including complaints, clearly recorded and maintained?  Are there any clear procedures for handling customer complaints?  Is there a closed-loop corrective acti		Observations /Comments  Yes, with a standard feedback form and records Yes, with a standard feedback form but no records Yes, with records but no standard feedback form No  Yes, with clear procedures and written records Yes, with clear procedures but no written records Yes, with written records but no clear procedures				
ltem 6.5.1	Is customer feedback, including complaints, clearly recorded and maintained?  Are there any clear procedures for handling customer complaints?		Observations /Comments  ☐ Yes, with a standard feedback form and records ☐ Yes, with a standard feedback form but no records ☐ Yes, with records but no standard feedback form ☐ No ☐ Yes, with clear procedures and written records ☐ Yes, with clear procedures but no written records ☐ Yes, with written records but no clear procedures ☐ No ☐ Yes ☐ No ☐ Yes ☐ No				
6.5.1 6.5.2	Is customer feedback, including complaints, clearly recorded and maintained?  Are there any clear procedures for handling customer complaints?  Is there a closed-loop corrective actisystem in place?		Observations /Comments  ☐ Yes, with a standard feedback form and records ☐ Yes, with a standard feedback form but no records ☐ Yes, with records but no standard feedback form ☐ No ☐ Yes, with clear procedures and written records ☐ Yes, with clear procedures but no written records ☐ Yes, with written records but no clear procedures ☐ No ☐ Yes ☐ No ☐ Yes, with procedures to trace raw materials				
6.5.1 6.5.2	Is customer feedback, including complaints, clearly recorded and maintained?  Are there any clear procedures for handling customer complaints?  Is there a closed-loop corrective acti		Observations /Comments  Yes, with a standard feedback form and records Yes, with a standard feedback form but no records Yes, with records but no standard feedback form No  Yes, with clear procedures and written records Yes, with clear procedures but no written records Yes, with written records but no clear procedures No  Yes No  Yes No  Yes, with procedures to trace raw materials Yes, main raw material can be traced				
6.5.1 6.5.2 6.5.3	Is customer feedback, including complaints, clearly recorded and maintained?  Are there any clear procedures for handling customer complaints?  Is there a closed-loop corrective acti system in place?  Can finished/packaged products be	on	Observations /Comments  ☐ Yes, with a standard feedback form and records ☐ Yes, with a standard feedback form but no records ☐ Yes, with records but no standard feedback form ☐ No ☐ Yes, with clear procedures and written records ☐ Yes, with clear procedures but no written records ☐ Yes, with written records but no clear procedures ☐ No ☐ Yes ☐ No ☐ Yes, with procedures to trace raw materials ☐ Yes, main raw material can be traced ☐ No, only the production date can be traced				
6.5.1 6.5.2 6.5.3	Is customer feedback, including complaints, clearly recorded and maintained?  Are there any clear procedures for handling customer complaints?  Is there a closed-loop corrective acti system in place?  Can finished/packaged products be traced by lot identification to the appropriate raw material test reports	on	Observations /Comments  ☐ Yes, with a standard feedback form and records ☐ Yes, with a standard feedback form but no records ☐ Yes, with records but no standard feedback form ☐ No ☐ Yes, with clear procedures and written records ☐ Yes, with clear procedures but no written records ☐ Yes, with written records but no clear procedures ☐ No ☐ Yes, with procedures to trace raw materials ☐ Yes, main raw material can be traced ☐ No, only the production date can be traced ☐ No				
6.5.1 6.5.2 6.5.3	Is customer feedback, including complaints, clearly recorded and maintained?  Are there any clear procedures for handling customer complaints?  Is there a closed-loop corrective acti system in place?  Can finished/packaged products be traced by lot identification to the appropriate raw material test reports  Is there a product alert and recall	on	Observations /Comments  ☐ Yes, with a standard feedback form and records ☐ Yes, with a standard feedback form but no records ☐ Yes, with records but no standard feedback form ☐ No ☐ Yes, with clear procedures and written records ☐ Yes, with clear procedures but no written records ☐ Yes, with written records but no clear procedures ☐ No ☐ Yes ☐ No ☐ Yes, with procedures to trace raw materials ☐ Yes, main raw material can be traced ☐ No, only the production date can be traced ☐ No ☐ Yes				
6.5.1 6.5.2 6.5.3	Is customer feedback, including complaints, clearly recorded and maintained?  Are there any clear procedures for handling customer complaints?  Is there a closed-loop corrective acti system in place?  Can finished/packaged products be traced by lot identification to the appropriate raw material test reports	on	Observations /Comments  ☐ Yes, with a standard feedback form and records ☐ Yes, with a standard feedback form but no records ☐ Yes, with records but no standard feedback form ☐ No ☐ Yes, with clear procedures and written records ☐ Yes, with clear procedures but no written records ☐ Yes, with written records but no clear procedures ☐ No ☐ Yes, with procedures to trace raw materials ☐ Yes, main raw material can be traced ☐ No, only the production date can be traced ☐ No				
6.5.1 6.5.2 6.5.3 6.5.4	Is customer feedback, including complaints, clearly recorded and maintained?  Are there any clear procedures for handling customer complaints?  Is there a closed-loop corrective acti system in place?  Can finished/packaged products be traced by lot identification to the appropriate raw material test reports  Is there a product alert and recall procedure?  21274997_P+T  Report date: 29/Jan./20	on ?	Observations /Comments  ☐ Yes, with a standard feedback form and records ☐ Yes, with a standard feedback form but no records ☐ Yes, with records but no standard feedback form ☐ No ☐ Yes, with clear procedures and written records ☐ Yes, with clear procedures but no written records ☐ Yes, with written records but no clear procedures ☐ No ☐ Yes ☐ No ☐ Yes, with procedures to trace raw materials ☐ Yes, main raw material can be traced ☐ No, only the production date can be traced ☐ No ☐ Yes				



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Do you have a complet service capability?	e after sales	<ul><li>✓ Yes</li><li>✓ No</li></ul>	
After Sales Service			
Conter	nt	Obse	ervations /Comments
Do you have an overse center?	as onsite service	☐ Yes ☑ No	
The location country of overseas service center		☐ U.S.A ☐ India ☐ Indonesia ☐ Russia ☐ Germany ☐ Malaysia ☐ Turkey ☐ Other	
Is it possible to provide expatriate engineer services?		☐ Yes ☐ No	
If possible provide expatriate engineer, what kind of onsite after-sales services are included?		<ul><li>□ Debugging</li><li>□ Maintain</li><li>□ Repair</li><li>□ Other</li></ul>	
agement Process			
Process 1	Proce	ess 2	Process 3
Confidential	N/	/A	N/A
Confidential	N/	/A	N/A
	nird-party inspection	on records (inspec	tion report)
Photo 1	Pho	to 2	Photo 3
Confidential			N/A
Confidential	N/	/A	N/A
	After Sales Service  Conter  Do you have an overse center?  The location country of center  Is it possible to provide engineer services?  If possible provide expand what kind of onsite after are included?  Agement Process  Process 1  Confidential  Experimental confidential  Confidential  Confidential  Confidential	After Sales Service  Content  Do you have an overseas onsite service center?  The location country of overseas service center  Is it possible to provide expatriate engineer services?  If possible provide expatriate engineer, what kind of onsite after-sales services are included?  agement Process  Process 1 Proces  Confidential N/  Sescond-party or the third-party inspectic Photo 1 Pho  Confidential N/  Confidential N/	After Sales Service    Content

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## **Section 7: Production Process Management**

Quality	Control Management	
Item	Content	Observations /Comments
7.1	Is the factory tidy and clean enough for production?	<ul><li>☐ Yes, very good</li><li>☒ Yes, acceptable</li><li>☐ No, needs improvement</li><li>☐ No, very poor</li></ul>
7.2	Are the following items /documents provided at the appropriate location?	<ul> <li>✓ Work instructions</li> <li>✓ Approved sample</li> <li>☐ Product picture</li> <li>☐ No the above-mentioned was not available.</li> </ul>
7.3	Are written instructions available for onsite material inspection/testing? Are the relevant records maintained?	<ul> <li>☐ Yes, with clear written instructions and records</li> <li>☐ Yes, with written instructions but no records</li> <li>☐ Yes, with records but no written instructions</li> <li>☐ No</li> </ul>
7.4	Are written inspection/testing instructions available for finished products? Are the relevant records maintained?	<ul> <li>☐ Yes, with clear written instructions and records</li> <li>☐ Yes, with written instructions but no records</li> <li>☐ Yes, with records but no written instructions</li> <li>☐ No</li> </ul>
7.5	How are finished products inspected?	<ul> <li>☑ 100% of products with detailed inspection</li> <li>☐ Random inspection</li> <li>☐ No inspection</li> <li>☐ No inspection necessary</li> </ul>
7.6	Are units that failed inspection clearly marked and separated to prevent accidental dispatch?	<ul><li>☐ Yes, the units are separated and marked clearly</li><li>☐ Yes, the units are separated but not marked clearly</li><li>☐ No</li></ul>
7.7	How are finished products that failed inspection handled?	<ul><li>☒ Repaired and re-inspected</li><li>☐ Thrown away</li><li>☐ No inspection necessary</li></ul>

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## Section 8: R & D Capacity

R&D Capacity										
8.1 Current Situa	tion									
There is/are 9	R&D	engineer(s) in the	comp	any.						
Education Leve	·I	Headcount				Work	c Experience		Headcount	
Doctorate		0				Over 30	0 Years	0		
Post-Graduate		0				21-30 \	Years	0		
Graduate		5				11-20 Y	⁄ears	0		
Junior College		4				6-10 Ye	ears	0		
Technical School		0				2-5 Yea	ars	6		
High School		0				Less th	nan 2 years	3		
Patent Situation										
Patent No. The Name of the Patent						The	Patent Type		Available Date	
N/A N/A				N	//A			N/A		
<b>Brand Situation</b>										
Registration/ap		Brand Name	or Appro	oval to Use Validity Date				Ref.		
plication No.		Dianu Name	Goo				validity Date		Nei.	
N/A	N,	/A	N/A	<u> </u>		N/A N/A			/A	
The Average Tim	e Fo	or New Products La	aunc	hed						
	Prod	luct Category			Lead Time					
Laser Beauty Equ					30 days					
		or A New Item Laui	nche	d						
		luct Category			Shortest Lead Time					
Laser Beauty Equ	ipme	ent			30 days					
Does the company	y pro	ovide ODM service f	or otl	hers?	Ye     No					
Are there relevant	· das	ign input/output, rev	/iew	and	INC	,				
		available for the as		ment	⊠ Ye					
company?			,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,		☐ No	)				
Based on inspection, are R & D employees equipped				uipped	☐ Ye	S				
with adequate specialized equipment?					⊠ No					
If yes, please list all key equipment used:					N/A					
Do R& D employe designing new pro		se any specific soft ts?	ware	for	<ul><li>✓ Yes</li><li>✓ No</li></ul>					
		nain software used:			CAD,	SolidWo	rks, UG			
Please list all certi R & D department		ions and/or qualifica	ations	s of the	N/A					

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Has the company established standar procedures for new products?	rd design	<ul><li>☐ Yes, with clear written instructions</li><li>☐ Yes, without written instructions</li><li>☐ No</li></ul>			
Have the designed products been into validated?	ernal verified or	<ul><li>Yes, with clear wr</li><li>Yes, only part write</li><li>Yes, without writte</li><li>No</li></ul>	tten recor	rds	
Have the designed products been test third-party inspection body?	ted by a	_	•	have been tested products have been tested	
Are the designed products confirmed customers?	•	_	ned prod	have been confirmed ucts have been confirmed ents	
Does the company has qualification redesigners?		<ul> <li>☐ Yes, with written job description</li> <li>☐ Yes, without written job description</li> <li>☐ No, but at least two years design experience is needed</li> <li>☐ No</li> </ul>			
Are the designers' qualifications recog company?	gnized by the	☐ Yes, with written r☐ Yes, without writte☐ No		s	
What level of design services are prov		_ , ,	ng ng		
New Products Launched quantity for e	each year				
Product Category		Num		Unit	
Laser Beauty Equipment		5		sets	
8.2 R&D Real Case Description		0 61 61			
Customer's Name	(	Confidential			
Customer's Location	(	Confidential			
Customer's Industry:	(	Confidential			
Order's Requirement Description:	(	Confidential			
8.3 Design Process					
Process 1	Proce	ess 2		Process 3	

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Confidential₽	N/A	N/A						
Confidential	N/A	N/A						
8.4 Design Devices	8.4 Design Devices							
Device 1	Device2	Device3						
N/A	N/A	N/A						

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### **Section 9: Company Development / Expansion Plans**

Company D	Development / Expansion Plans	Company Development / Expansion Plans							
Item	Company Development Action	Timeframe							
1	The organization is going to develop new products, increase production capacity and expand foreign markets.	From 2021 to 2022							

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### **Section 10: Production Flow**

Produc	ction Flow				
No	Production Process	No	Production Process	No	Production Process
1		2		3	R da Z
	Parts		Assembling		Detection
4	包装区 The Marian	5		N/A	N/A
	Packing		Finished product		N/A

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### **Section 11: Certification& Photos**

#### **Certification & Photos**

Certification & Photos -- Business License (Original)



**Certification & Photos -- Permit for Opening Bank Account** 



Certification & Photos -- Business License (Duplicate) with Certificate / Records of Annual Inspection



Certification & Photos -- Import and Export Enterprise Registration



### **Section 12: Company and Product Samples**

### **Company and Product Samples**

#### Office



#### Warehouse



**Product Sample** 



**Product Sample** 

#### Workshop



**Product Sample** 



**Product Sample** 



**Product Sample** 

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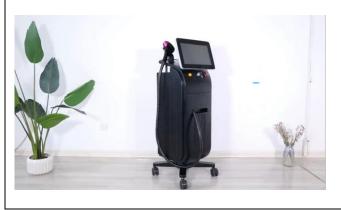


### **Product Sample**





### **Product Sample**



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## **Section 13: Competitive Advantages**

13.1 Product Group Capacity							
13.1.1 Products Sold (Within12 Months)							
Products Name	Quantity		Revenue (USD)				
Laser Beauty Equipment	506 sets		Confidential				
13.1.2 Suppliers Cooperated Wit	th (Within12 Months)						
No. of cooperation suppliers (total)		Confidential					
No. of suppliers (which cooperated	d over 2 times)	Confidential					
No. of provinces which cooperation	n suppliers belong to	Confidential					
Would the company like to provide	design solution						
service for integration project?		☐ No					
If yes, these projects include		Follow the cu	stomer's order.				
Would the company like to provide	a total solution for	⊠ Yes					
purchasing?		☐ Part,					
		☐ No					
If yes, please describe it		Follow the cu	stomer's order.				
13.1.3 Real Case Description:							
Customer Name		Confidential					
Customer Country		Confidential					
Customer Region		Confidential					
Products Category		Confidential					
Order Value (USD)		Confidential					
Order Processing Process		Confidential					
Customer's Feedback		Confidential					
13.2 Real Case for Lower MOQ	& Lead Time						
Products Name	MOQ (Within 12	2 Months)	Lead Time				
Laser Beauty Equipment	1 set		5 days				
MOQ for each item	⊠ less 10						
	□ 10-20						
	20-50						
	☐ 50-100						
	□ 100-300						
	above 300						
13.3 Real Case for Large Conti							
Products Name	Order (Within 12	2 Months)	Lead Time				
Laser Beauty Equipment	20 sets		20 days				
13.4 Overseas After Sales Service Capacity							

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13.4.1 Do you have an overs	eas	☐ Yes			
onsite service center?		⊠ No			
13.4.2 If yes, what onsite			Location	Evidence- provided	Self-description
after-sales services are inclu	ded		Location	Evidence- provided	Sell-description
Equipment -installation,		☐ Yes	N/A	N/A	N/A
maintenance and other servi	ces	⊠ No	IN/A	IN/A	IN/A
Technical advice		☐ Yes ☑ No	N/A	N/A	N/A
Personnel training		☐ Yes ☑ No	N/A	N/A	N/A
Other			N/A	N/A	N/A
13.4.3 Average response tim	ie	2 hours			
13.5 After-sales service ca	apacity				
Does the company accept sr	nall				
order?		☐ No			
Experience with large-sca	ale proc	urement conti	racts		
Have you had a procuremen	t	☐ Yes			
contract with a Fortune 500		⊠ No			
company?					
The country/region of your		N/A			
overseas service center		IN//A			
Overseas showroom					
Do you have an overseas		☐ Yes			
showroom?		⊠ No			
The country/region of your		N/A			
overseas showroom		14/71			
Offline trade show					
Have you participated in of	fline	☐ Yes			
trade shows?	1	⊠ No		T	
Tradeshow name	N/A			Official images from th	e trade show
Date attended	N/A			N/A	
Host Country/Region	N/A				
Host Country/Region	IN/A				
0()					
Centralized procurement					

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In the past 12 months, have you	
sold products from at least three	☐ No
sub-categories?	
Overseas warehouse	
Do you have an overseas	☐ Yes
warehouse?	⊠ No
The country/region of your	N/A
overseas warehouse	

-- End of Report --

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